### Avnet /IOTCONNECT Solutions Suite

**INVNET** 

**Smart Fleet Management** 

/IOTCONNECT®

Manage | Secure | Deploy



### Solution Accelerator & Marketplace Index

### /IOTCONNECT enabled solutions

**Smart Generator Monitoring** 

**Smart City Noise Detection** 

**Smart Asset Monitoring** 

**Smart Facility Solutions** 

**Smart Factory Solutions** 

**Smart Fleet Management** 

**Smart Warehouse Monitoring** 

SaaS offering

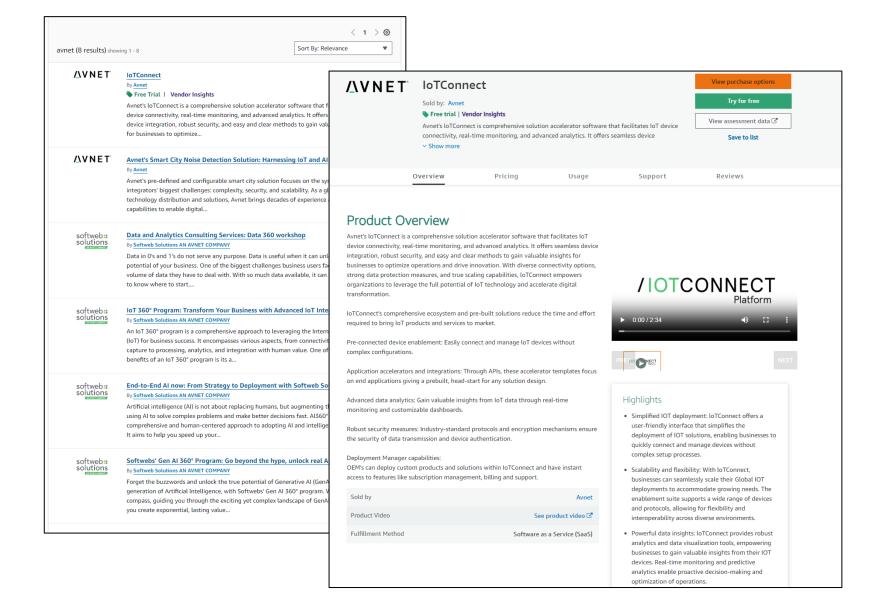
/IOTCONNECT®

### Avnet's Smart Fleet Management powered by IoT and Al

Real-time fleet monitoring capabilities Solution features Real-time fleet visibility Optimal real-time routing Engine data via on-board sensors Speed/idling real-time feedback Monitor the entire fleet Geo-fencing and tracking Real-time cargo monitoring Monitor the vehicle's idling time More accurate ETA predictions Streamlined routes Detailed location data Breakdown notifications Monitor driver activity Identify where the drivers are at all times Roadside/emergency assistance for drivers Monitoring of misuse such as hard braking, etc.



### / Visit Our Marketplace Listings



### All Avnet Listings



### **Smart Fleet Management Solution**

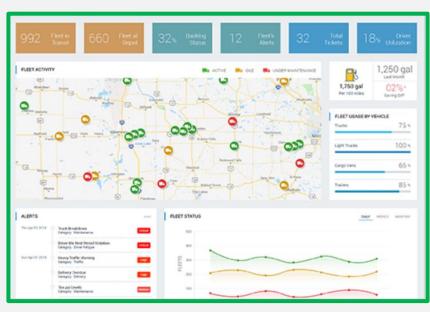
The Smart Fleet Management Solution offers comprehensive real-time fleet monitoring and management capabilities designed to enhance efficiency, safety, and compliance for transportation and logistics companies. The solution utilizes /IOTCONNECT, powered by AWS, which integrates cloud-based analytics, IoT connectivity, and advanced sensor technologies to deliver actionable insights.

Increase driver safety: Identify where drivers are at all times and quickly dispatch roadside or emergency assistance if needed.

Longer vehicle lifespan: In-vehicle sensors provide engine data, speed/idling time and other metrics so you can proactively address any issues.

More efficient routing: Track vehicle locations in real time to get breakdown notifications, provide more accurate delivery time estimates, and streamline routes.

**Easier compliance:** Better visibility into operations through built-in analytics and reporting make it easier to comply with industry and government standards.



Sample Dashboard

#### **Features**

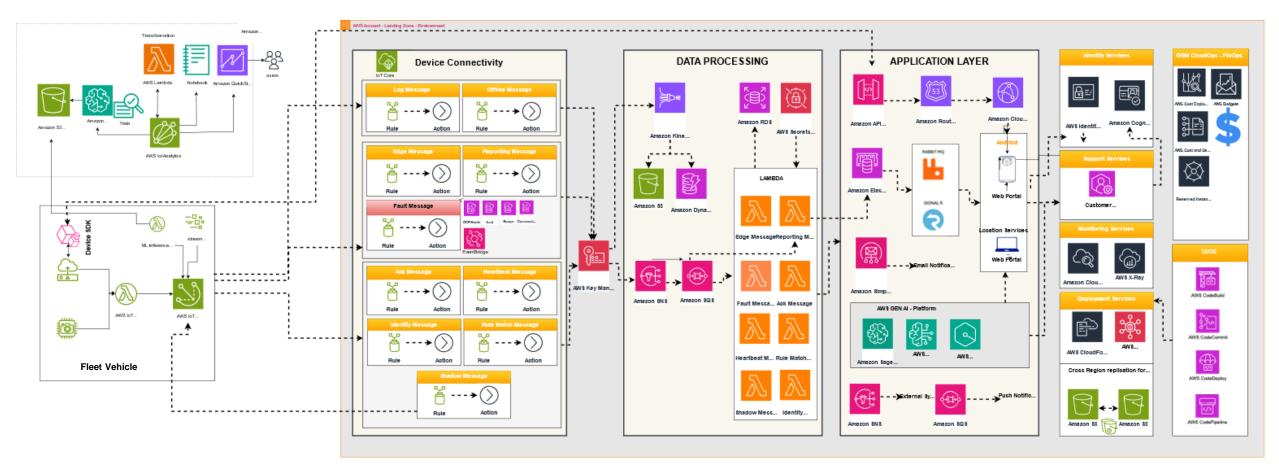
Our Fleet Management solution helps you to organize and manage your fleet operations, improve efficiency and reduce costs; developing a better understanding of the condition and usage of your fleet in real-time.

- · On-demand operations
- Easy to learn and use
- IFTA reporting
- Seamless deployment and integration
- Driving behavior analysis
- Fuel level monitoring
- Water level monitoring
- Tire pressure monitoring
- Engine temperature monitoring



#### **AVNET**

### / Solution Architecture - Smart Fleet Management



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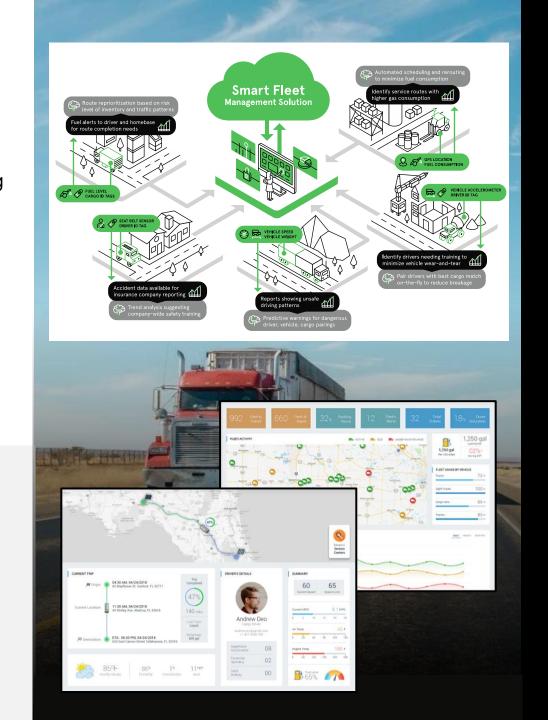
### World-class decoking company

#### SITUATION:

- Customer stated they needed help optimizing their fleet operations, their goals were:
  - Reduce truck downtime
  - Improved control and visibility of fleet activity
- Accessibility to dashboards and analytics to gain new insights such as:
  - Fuel level
  - Battery charging
  - Vehicle speed
  - Engine RPM

#### **VALUE PROPOSTION:**

- A complete and proven prebuilt solution
- Removing the complexity of IoT based fleet management systems
- Real time GPS asset tracking
- Deeper insights leading to predictive maintenance
- Optimize fleet operations for more profit



#### → READ MORE

### DEPLOYING IOT WITH AVNET HAS ENABLED:

Reduced downtime and maintenance costs – repair before breakdown occurs, for example

Increased miles per vehicle in fleet resulting in more profitable operations

Accelerated design and deployment of solution by utilizing /IOTCONNECT's prebuilt smart fleet solution

Better control and visibility of the fleet using a centralized monitoring system

### Safeguarding the integrity of global commerce

#### **SITUATION:**

Our Customer helps organizations to thrive in supply and distribution chain complexity. They provide advanced authentication solutions for governments, central banks and commercial products, ensuring local economies grow, banknote security remains intact and commercial products have robust market opportunities.

#### **VALUE PROPOSTION:**

- Complete visibility on demand and supply pattern
- Identify the access points of the illegal product
- Advanced analytics and detailed reports with time stamps
- Actionable safety information and intelligence on demand
- Accelerate decision making process with complete visibility into supply chain performance
- Gain competitive advantage



#### → READ MORE

### DEPLOYING IOT WITH AVNET HAS ENABLED:

Data science and IoT-enabled solution that provides information of all distribution points

Monitor all major supply chain functions with sophisticated time-stamps ledger

Anomaly detection to improve your supply chain

Ability to find improvement opportunities in the supply chain with the facility to generate the report for sampling status to meet governance and compliance

### / Summary & Next Steps

### **Benefits**

- 1. **Easy implementation:** Our Smart Fleet solutions are powered by a modern networking infrastructure platform that works with the current system with minimal disruption.
- 2. Accelerate ROI: Our solutions feature state-of-art technologies such as advanced analytics, deep learning and artificial intelligence that provide real-time visibility and simplify the implementation of higher ROI solutions.
- 3. Comprehensive security: We follow best practices to ensure that all data are properly secured by following the highest standards in compliance with various industry and federal regulations.

### **Outcomes**

- 1. Comprehensive Fleet Monitoring: Provides real-time visibility and tracking of the entire fleet, including engine data, driver activity, cargo, and idling time, ensuring constant monitoring.
- 2. Enhanced Route and Driver Efficiency: Offers optimal real-time routing, more accurate ETA predictions, and detailed location data, improving route planning and overall driver performance.
- 3. Improved Safety and Compliance: Enables geo-fencing, breakdown notifications, emergency assistance, and identifies misuse (e.g., hard braking), enhancing driver safety and operational compliance.

### **Next Steps**

### Let's team up to monitor your fleet from beginning till end

Contact us: loT@Avnet.com



# More about Avnet //OTCONNECT and Softweb solutions (an Avnet company)

### / About Avnet



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### Avnet Investments

**INVNET** 

**CORE SEMI** 



**CLOUD APPLICATION DEVELOPMENT** 



EMBEDDED SOFTWARE DESIGN SERVICES



EMBEDDED MODULES

& BOARDS



SOLUTIONS DEVELOPMENT:
ADVANCED APPLICATIONS GROUP



#### **IoT Sales Team**

A global specialized IoT team focused on providing unique hardware, software and cloud expertise to OEMs



#### **Extensive line card**

Semiconductors, IP&E, embedded systems, software and cloud



#### **Hardware Edge Design**

Technology selection and support provided by 800+ Field Application Engineers



### **Embedded Software Design**

Design, develop, and integrate embedded OS, firmware, and application software



### **Cloud and Digital Design**

Complete IoT solutions (cloud, apps, data insights) built on /IOTCONNECT



### **Supply Chain and Logistics**

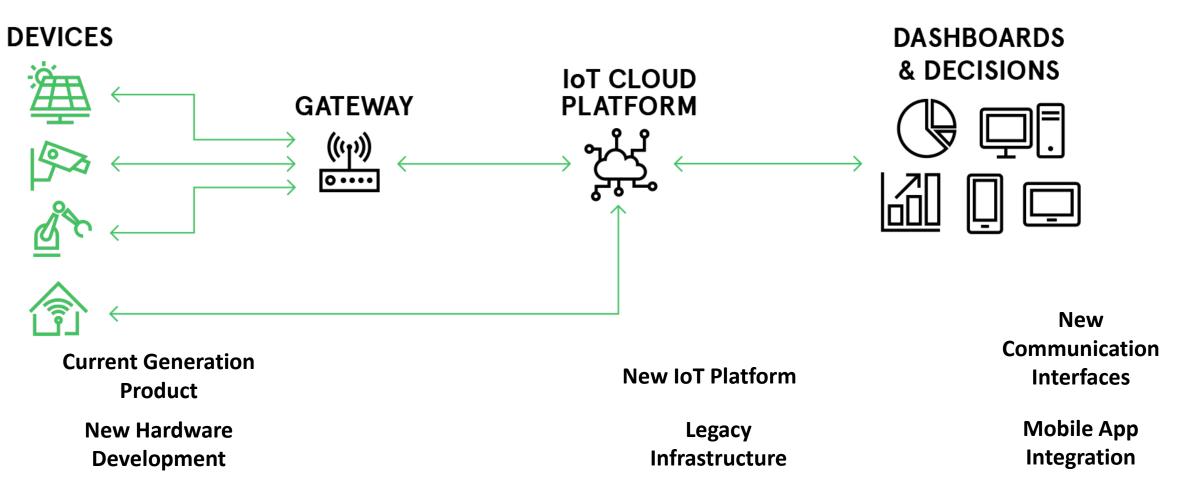
Supply chain models to address each customer's priorities



#### Lifecycle Management

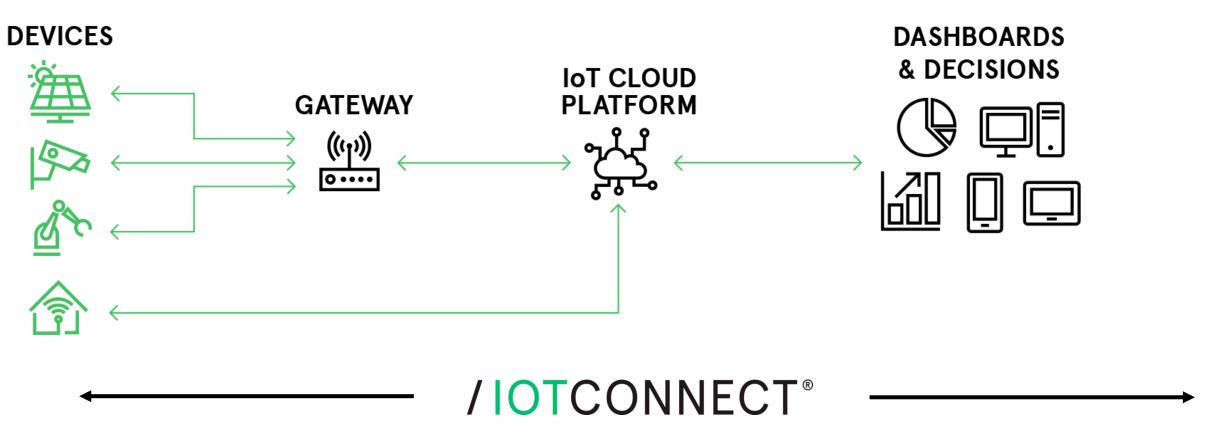
Digital Managed Services, OTA updates, post sales support

### Challenge of IoT

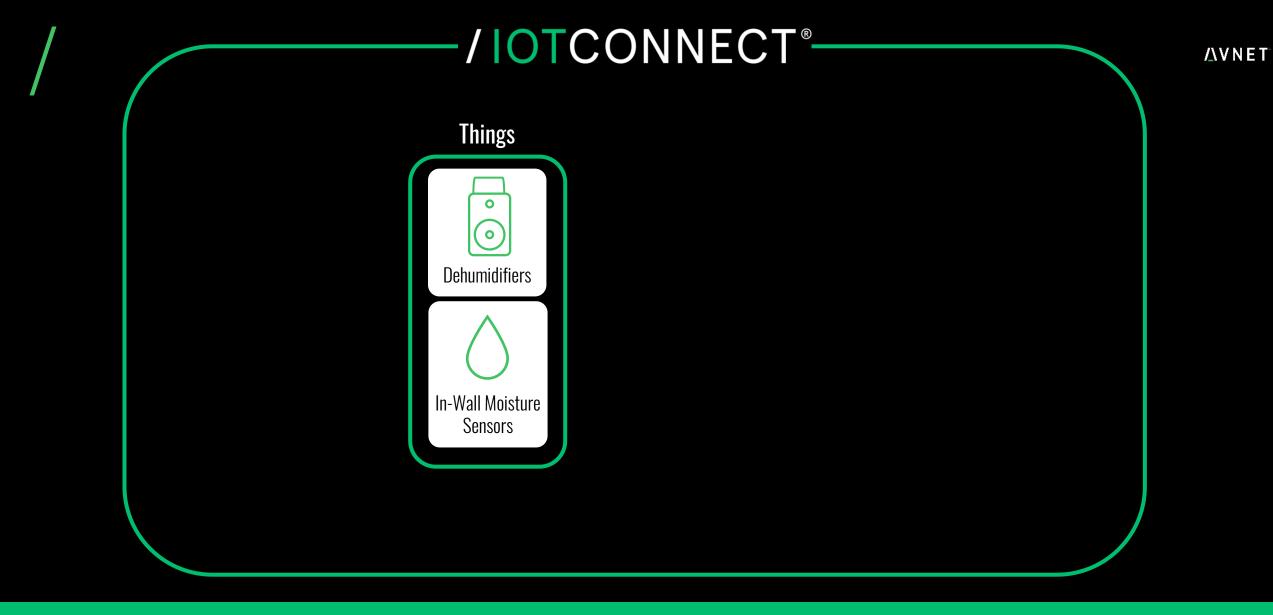


Developing an IoT product is costly, cumbersome, and time consuming.

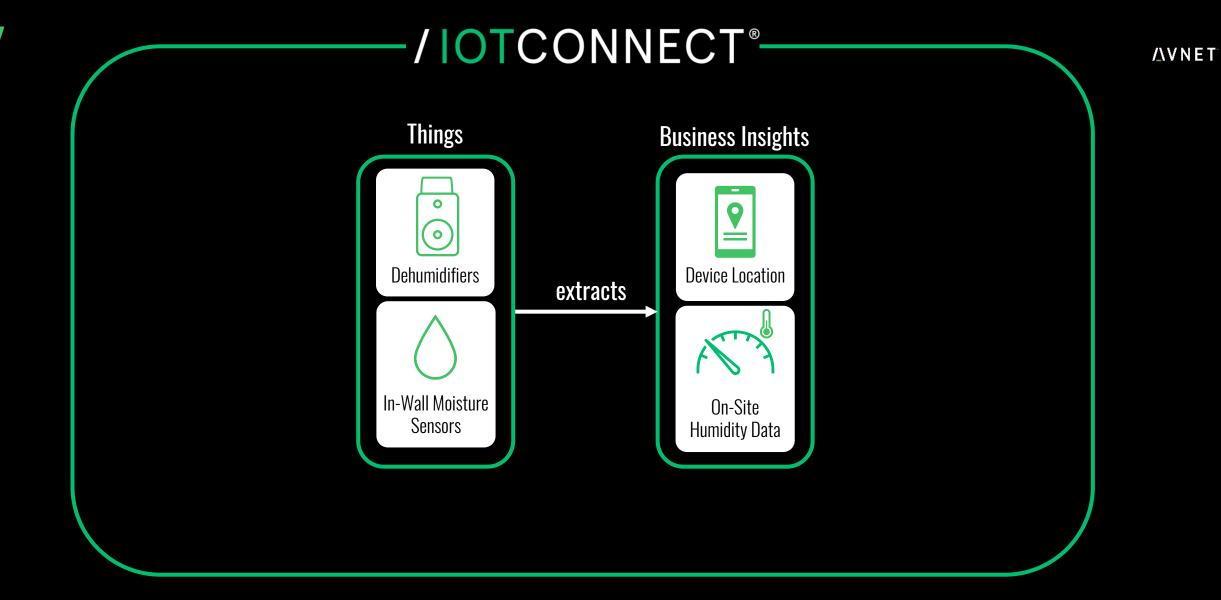
### / Challenge of IoT



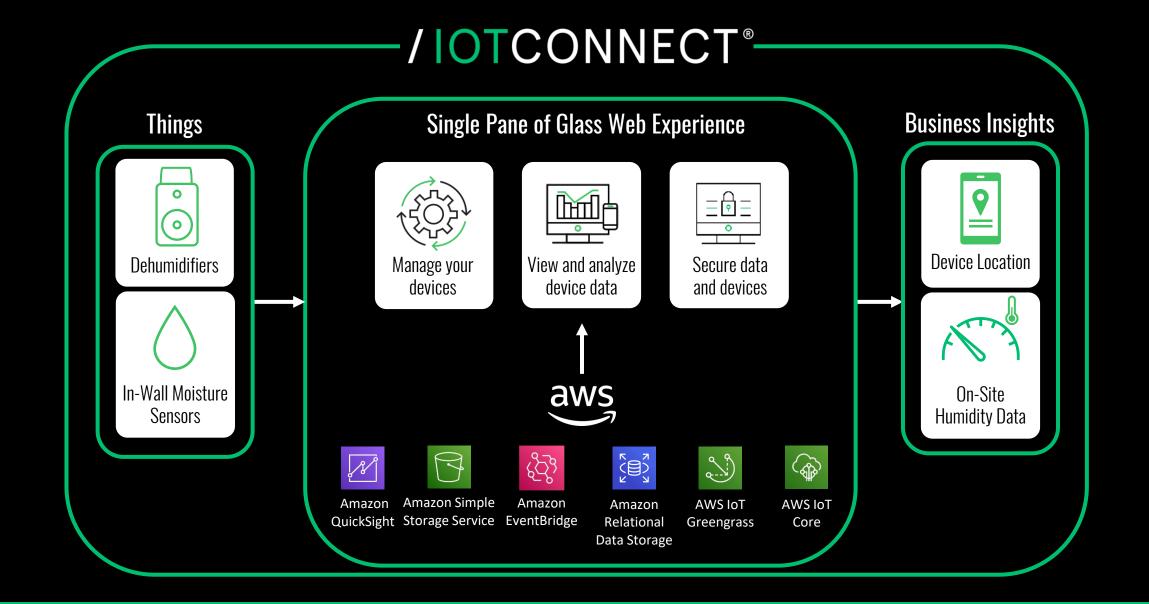
With /IOTCONNECT, IoT development becomes simple, secure, and scalable.



It takes things like connected dehumidifiers and moisture sensors



and extracts valuable insights to improve business intelligence



to create a single pane of glass experience

that's built on AWS



We take needed AWS services for IoT solution development

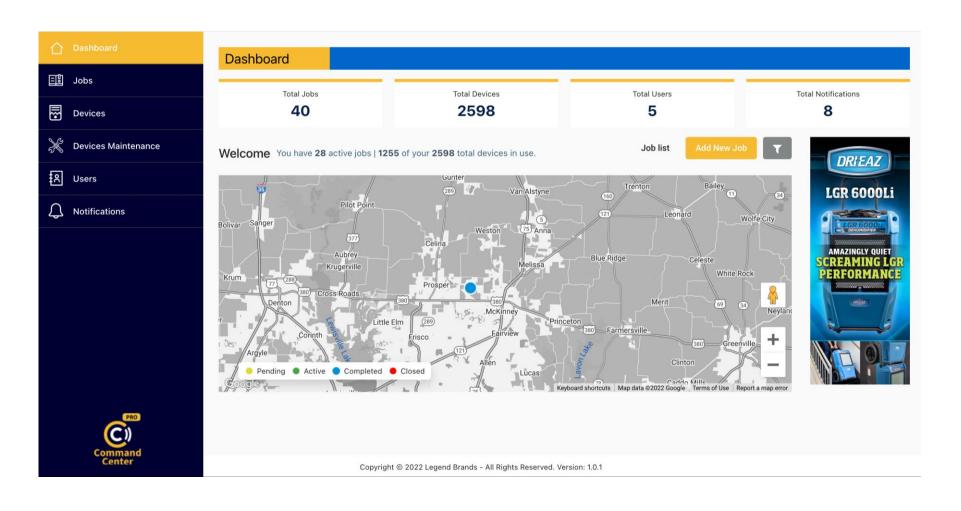
# / IOTCONNECT® Solutions Suite

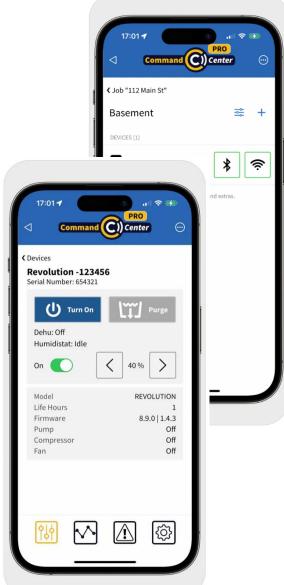


One interface for AWS services

And aggregate them to create one ecosystem for production ready IoT

### /IOTCONNECT SaaS Application in Action





## Next Steps



### /\VNET

### AVNET

Fleet Visibility

Routing

nitor the location and status of r fleet, ensuring complete

al-time to streamline routes,

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e data, speed, idling time,

ough on-board sensors, maintenance and

and Tracking vehicles, triggering alerts des enter or leave

go Monitoring in real-time to ensure

hout the transportation

ensor Data

#### /IOTCONNECT®

#### Avnet's Smart Fleet Management powered by IoT and Al

#### Challenges

An IoT-powered and GPS-enabled fleet tracking solution

Managing a fleet efficiently can be challenging, but Avnet's cloud-based solution, powered by Al and IoT, addresses these difficulties comprehensively. It goes beyond basic tracking to provide in-depth analysis of route planning, fuel analytics, and driving patterns, thereby enhancing productivity and cost savings. The integration of AI and machine learning enables autonomous dispatching and routing, allowing fleet managers to predict vehicle health and driving habits based on utilization and driving behavior. This advanced solution empowers fleet managers to make informed decisions, ultimately improving the overall efficiency and longevity of their fleet.

#### Avnet IoTConnect Solution

Track, analyze and optimize your fleet

The Smart Fleet Management Solution offers comprehensive real-time fleet monitoring and management capabilities designed to enhance efficiency, safety, and compliance for transportation and logistics companies. Built on Amazon AWS, the solution leverages cloud-based analytics, IoT connectivity, and advanced sensor technologies to deliver actionable



#### Highlights

#### Easy implementation:

networking infrastructure platform that works with the current system with

Our solutions feature state-of-art technologies such as advanced analytics, deep learning and artificial intelligence that provide real-time visibility and simplify the implementation of higher ROI solutions.

We follow best practices to ensure that all data are properly secured by following the highest standards in compliance with various industry and



### Contact us!

Learn more

Our smart fleet management solutions are powered by a modern

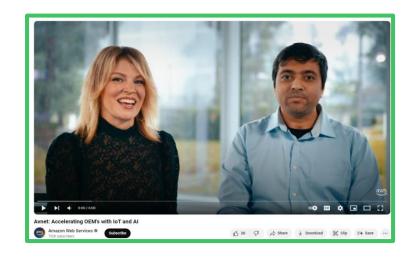
#### Accelerate ROI:

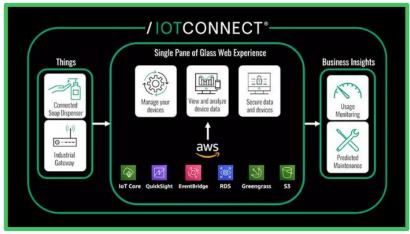
#### Comprehensive security:

federal regulations.

aws

### Resources





**Avnet and AWS: This is My Architecture** 

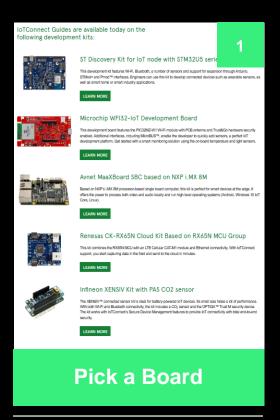
<u>Avnet</u> /IOTCONNECT Webinar



/IOTCONNECT Quick Start

Development Kits

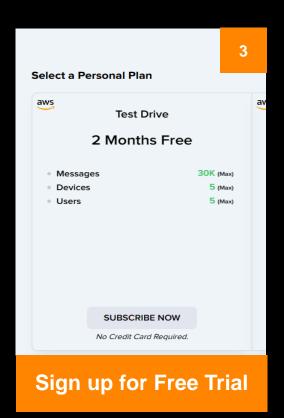
### //IOTCONNECT Quick Start Enablement



Access our quick start landing page to look at the variety of developer board options that we have enabled. Select which board fits your need.



Click the GitHub link to see the sample code we have created for each of these developer kits. These include templates and dashboards.



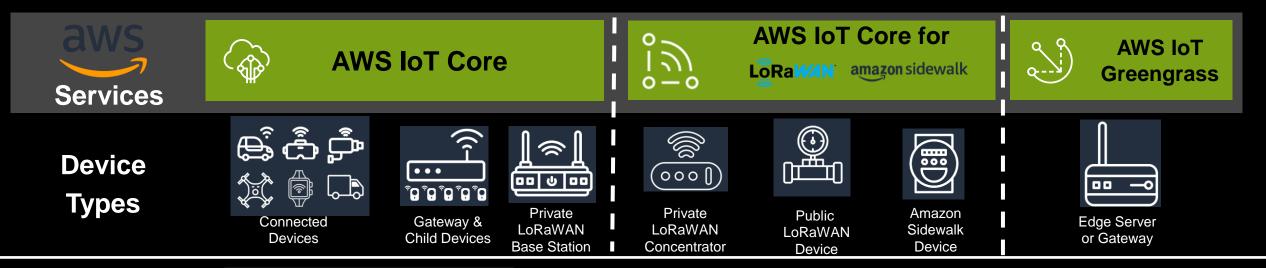
Using the provided link from the quick start guide, sign up for a free /IOTCONNECT account and demo all of the design acceleration features.



With dynamic dashboards and easy onboarding widgets, /IOTCONNECT makes designing for your application simple, secure, and scalable.

# Appendix

### /IOTCONNECT Supports All Devices



Device **Enablement** 



















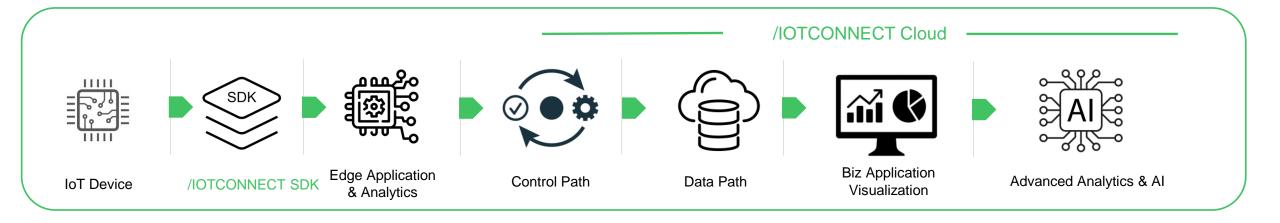


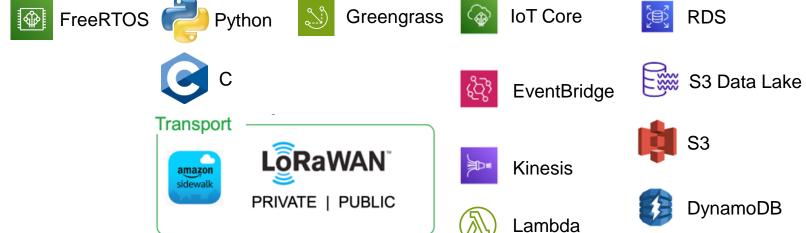


/IOTCONNECT enables ALL devices types through a single pane of glass.

#### AVNET

### /IOTCONNECT Building Blocks w/ AWS









SageMaker



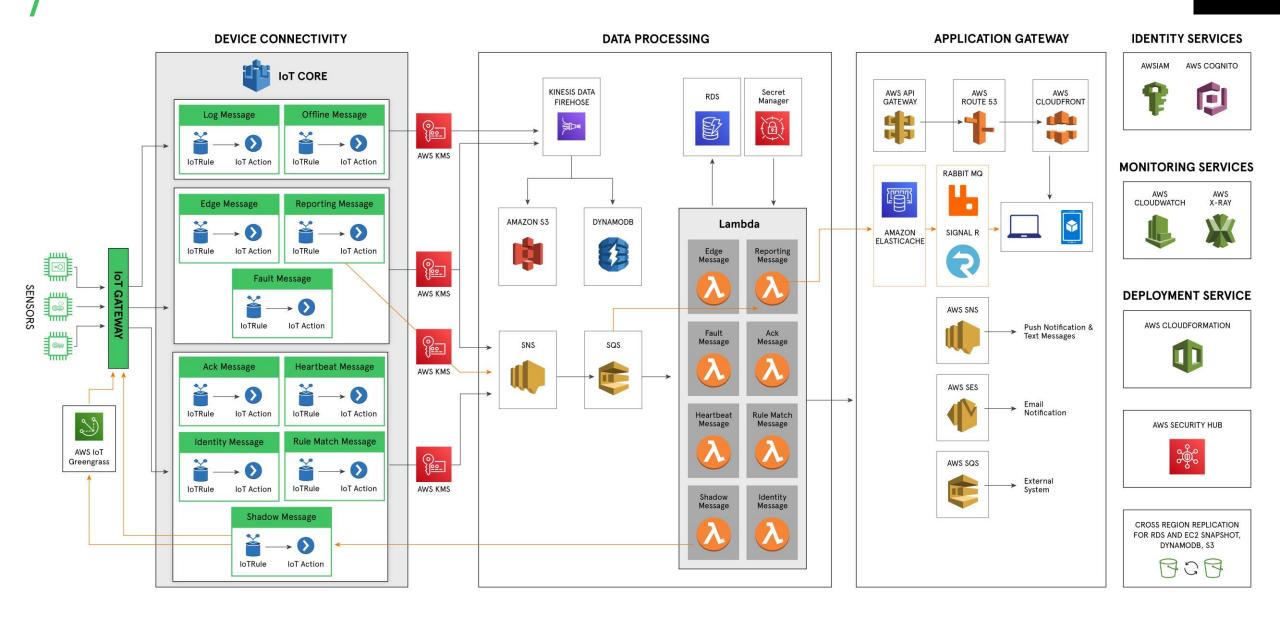
Grafana



DynamoDB

RDS

### /IOTCONNECT Platform Architecture



### //IOTCONNECT Developer Personas





- Device, User, Roles, and Entity Admin
- Security manag
- Basic dashboarding
- Internal Ops

Device Builders & Deployment Managers





- **RESTful API**
- Predictable URLs
- Intelligent error handling
- OAuth 2.0 authentication
- Access to all IoTC functions

Application & UX Developers





- Dynamo DB, S3
- Signal R
- MQTT
- Grafana
- AWS SNS

Cloud Developer & Data Science

### IOTCONNECT SDKs: Deliver a Positive Developer Experience AVNET





### **Objectives:**

- Deliver device-builders a positive developer-experience
- Integrate into the Avnet Supplier's development flow and ecosystem
- Provide confidence for a successful outcome at the onset of our customer's IoT journey



### **Software Resources**

- /IOTCONNECT Enablement, Witekio, and Softweb service teams
- Access to global and scalable Avnet software services
- Skills: C, Python, Java, OS/RTOS, Applications, Al/ML



### **Deliverables**

- /IOTCONNECT Library
- SDK (C / C# / Python / ...)
- Test Strategy

- Platform Targeted Samples
- Developer Guide
- QuickStart Experience















### Device Enablement: SDKs

**Generic SDKs** 

**Multiple Languages and Environments** 

















**Development Boards and Embedded Hardware** 









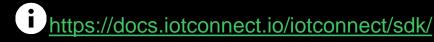












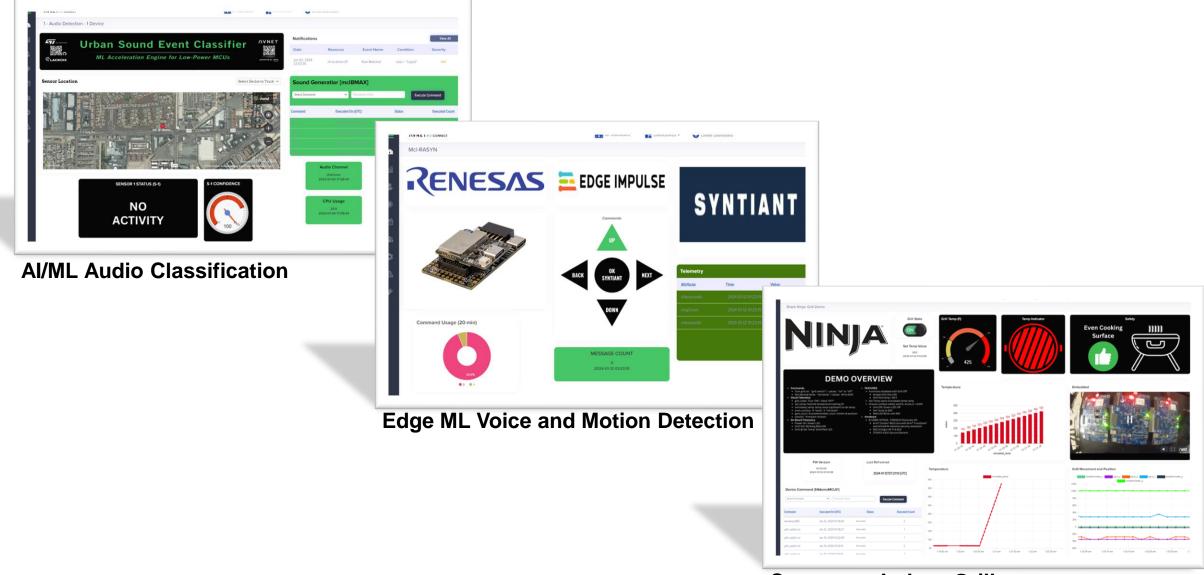


https://github.com/avnet-iotconnect/



#### /\VNET

### /IOTCONNECT AWS Demo Examples



**Consumer Indoor Grill**